James Winberg 2298 Stephani Court Little Canada, MN 55117

August 14, 2020

Daniel Boehnen General Manager Advantage Construction, Inc.

Subject: Recommendation Reference for Josh Lungstrom and Matt Vilven

Dear Mr. Boehnen:

I am writing to you concerning my experience with Josh and Matt both as the President of the Cobblestone Village Homeowners Association and as an owner of one of the units within the association. Cobblestone first started working with Josh and Matt several years ago when they were recommended to us as an excellent source of assistance by our management company, PMSI, with minor repairs for our units. They quickly established a very favorable reputation for responsiveness and effective communications with our homeowners. Their work was done on time and professionally. They also are basically friendly and accommodating people by nature.

It was as a result of their attention to a small roof repair matter that they reported to us findings of roof and fascia hail damage throughout our development. Josh's recommendation was that we submit a hail damage claim to our insurer. It was personally very important to me that our claim be viewed by our insurer as having merit and not frivolous. Josh and Matt assured me that our claim was valid so we proceeded.

Josh and Matt met with the regional adjuster dispatched by our insurer to assess the damage and we were quickly involved with carrying our the insured replacement of all our roofs, gutters, fascia surrounding windows, most of our garage doors and about 40% of our siding. Their advice was vital in selecting the proper products to carry out the repairs. We were able to get all the roofing done before winter in 2019-2020 which gave us more time to select siding and garage doors.

We were ready to go with the siding, gutter and garage door crews in the Spring and in spite of some delays due to COVID-19 among suppliers, we experienced no significant

delays due to Josh and Matt being very attentive to our needs. Our project was completed well within our time limit and all questions and the usual minor complaints our residents had were addressed quickly and thoroughly by them.

The good will they had established from their efforts with small projects carried over to the big project! I can't express strongly enough what a great rapport they have established with everyone in Cobblestone Village. They excel at what I consider to be the key attributes of providing great customer service. Those being responsiveness and effective communication.

Sincerely,

ames Winberg

President, Cobblestone Village Homeowners Association